Private Support for University of Minnesota
Proposal Coordination Mission

1. Maximize awards
2. Comply with donor rules
Background to Process

1. Corporations and foundations have a relationship manager listed on database
2. Giving history is also on Foundation’s databases
Steps to Proposal Coordination

1. Contact your unit’s Development Office
2. The Development Officer will use the database to see who is the relationship manager and contact that person on your behalf.
Turn-around Time

1. Five business days before the deadline for MMF/UMF
2. One business day before the deadline for SPA
SPA or MMF/UMF?

Question really asking
   “What is the donative intent?”
   “What are the compliance issues?”
   “What are the expectations, responsibilities, and goals?”

The answers to the questions may change along the course of the award.

No single characteristics or test, but it is a combination
SPA

1. Effort Compliance
2. Human subjects
3. Detailed reporting by certain dates
4. Intellectual Property
5. Radioactive materials
6. Clinical Trials
7. Return Unused Funds
8. Animals
9. Restricted to a specific time period
10. Deliverables
11. Financial Reports (Certification of Expenditures)
1. Nothing in return, no economic benefit or other tangible compensation to the donor

2. No specific reporting requirements

**Examples:**
- Fellowships
- Endowment
- Chairs
- Scholarships
- Buildings
- Program support
Informational Links

- SPA: http://www.ospa.umn.edu/
- MMF: http://www.mmf.umn.edu/
Questions?